

LeGrys Havelock Independent Estate Agents

Opened in August 2012, LeGrys Havelock Independent Estate Agents aim to be different from other estate agents and exceed it's clients' expectations. Owner, Joseph Woollorton, has been working in the industry since he was 14 years old and is now living his dream of owning and running his own Estate Agent business in Edenbridge.

It was during his research on setting up his own agents that Joseph was introduced to William LeGrys, who has an office in Southborough, and they agreed to go into partnership. The rest as they say is history.

The ethos behind LeGrys is to provide an excellent customer service at a fair price. "If you own and run your own business then you will put everything you have into it", says Joseph, "which is why I make myself available seven days a week and am happy to cater for early morning or late evening appointments. I am totally flexible in my working hours, not because I have to be but because I want to be."

Joseph's first Estate Agent job was in the Edenbridge branch of Ibbett Mosely as a work experience placement. Staff were very impressed with his skills and offered him Saturday and holiday work following his placement. After a year, one of the Senior Partners recognised his flair for property and started to take him on surveys.

It was from here that Joseph realised he wanted a career in property having developed an interest in architecture, building and all things structural and property related. He also worked as a builder for a while giving

him greater knowledge of the structure of buildings and not just the aesthetics. Joseph earned his BSc Honours degree at the Royal Agricultural College in Cirencester and went on to hold a number of senior roles within the property arena both in London and locally. He has specialised in auctions, professional property services, investment, commercial and mainstream residential.

Joseph keeps an extensive database of people with a registered interest and are serious about moving and buying. He keeps them up to date on what's new with regular phone calls, the website is kept up to date and all applicants receive an email with the latest property information. Properties are also advertised on all the major portals and property websites such as Rightmove and Primelocation.

"I work for the vendors and help them achieve the maximum price for their property," says Joseph, "not selling properties cheaper in order to shift them more quickly."

Originally from Hever, Joseph is delighted to be back in the local area and is often seen at community events or delivering birdboxes to the local schools, after all birds need homes too!

To find out more about the services offered at LeGrys Havelock Independent Estate Agents contact Joseph or one of his team on 01732 866 150 or email edenbridge@legrys.com. You can also visit the office at 90 High Street, Edenbridge for a cup of tea and a biscuit.



www.legrys.com